



JAIN INTERNATIONAL POWER LIMITED

PULLEY TO POWER

Investor Presentation - September 2025



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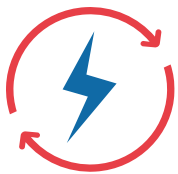
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Company Overview





Company Snapshot



21+ Years of Experience



Customized Products
Trusted by leading industry players



4 facilities spanning
32,400+ sq. ft.



Standard Products Authorised Partner

- CG Power & Industrial Solutions Ltd
- Premium Transmission Ltd

A **state-of-the-art assembly unit** in Dhulagori increasing Customised product revenue by **19x** in FY 2025



Order Book: **28,766.23**
Ongoing Projects: **70+**

(In Lacs as on 31.08.2025)



Revenue: **18,988.77**
EBITDA: **2,938.09**
PAT: **2,042.89**

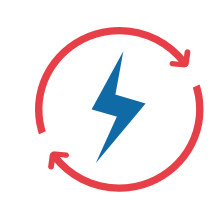
(In Lacs as of FY25)



ROE: **88.00%**
ROCE: **72.49%**

(as of FY25)

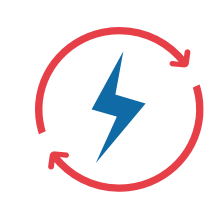




Introduction to JIPL

- Established in 2004 as a proprietorship under the name '**Jain International**', the business was restructured and incorporated as **Jain International Power Limited** on 18th April 2022 to facilitate expansion and implement a robust corporate governance framework.
- An integrated power equipment supplier, offering a complete range of **engineering products, automation solutions, and electrical equipment** under the capital goods segment.
- Operates across two key business segments - **standardised products**, supplied through authorized partnerships, and **customized products**, engineered to meet specific client requirements.
- Provides design, engineering, fabrication, and assembly of customized electrical and automation equipment aligned with site-specific and technical requirements.
- Transitioned from trading to value-added solutions, enabling specialized execution, reduced costs, and competitive differentiation through product customization.
- Successfully executed projects for large engineering companies, mining firms, OEMs, and construction companies across India.
- Authorised partner of CG Power & Industrial Solutions Ltd. and Premium Transmission Ltd., supplying their standardised products to industrial clients.
- While standardised products are supplied from the **3 dedicated warehouse**, while customized fabrication and assembly are carried out at the **Dhulagori unit** and **on-site at client locations**.





From the CMD's Desk



Prakash Kumar Jain

Chairman & Managing Director

“What began in 2004 as a small entrepreneurial venture has today evolved into a company committed to transforming mechanical infrastructure through trust, resilience, and continuous innovation.

As CMD, my vision is clear: to continue building on this strong foundation, blending engineering excellence with customer-centric innovation. We remain committed to sustainable practices, robust governance, and creating long-term value for our stakeholders.

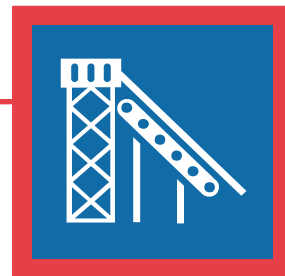
Our success belongs to the dedicated team at JIPL, whose passion and commitment drive every milestone. Looking ahead, we aim to expand our geographic footprint, strengthen industry partnerships, and deliver solutions that empower industries while shaping a more sustainable future.

Together, with your trust and support, we are not just building infrastructure - we are building progress.”

Comprehensive industrial solutions spanning electrical trading, elevators and conveyors, water management, and customized engineered systems.

Trading & Distribution of Electrical Products

Acts as an authorized partner of OEMs and supplies a wide range of standardised electrical products - motors, pump sets and related components to industrial customers

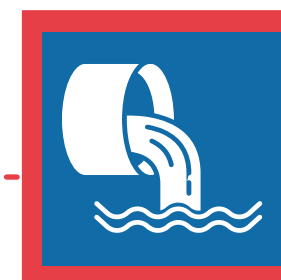


Industrial Elevators & Conveyors

Offers comprehensive services for industrial elevators and conveyor systems, including supply, installation, and maintenance, ensuring efficiency, reliability, and safety for industrial operations

Industrial Water Services

Provides advanced water management solutions for steel and cement industries, ensuring sustainability, efficiency, and reduced environmental impact while meeting critical industrial process demands



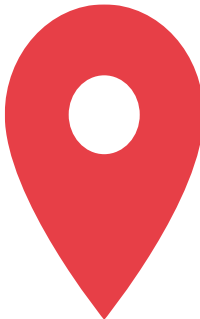
Customized Engineered Products & Solution

End-to-end customized offerings including design, engineering, fabrication, assembly and delivery of client-specific mechanical and electrical systems, enabled by the Company's dedicated unit



Geographical Reach

The company has already established a strong presence in North & West India, leveraging its proven capabilities and industry relationships. Building on this foundation, the company now aims to further expand into high growth markets across South and Central India, while continuing to consolidate and strengthen its leadership position in East India.









3 Warehouses and 1 Assembly unit cum Warehouse

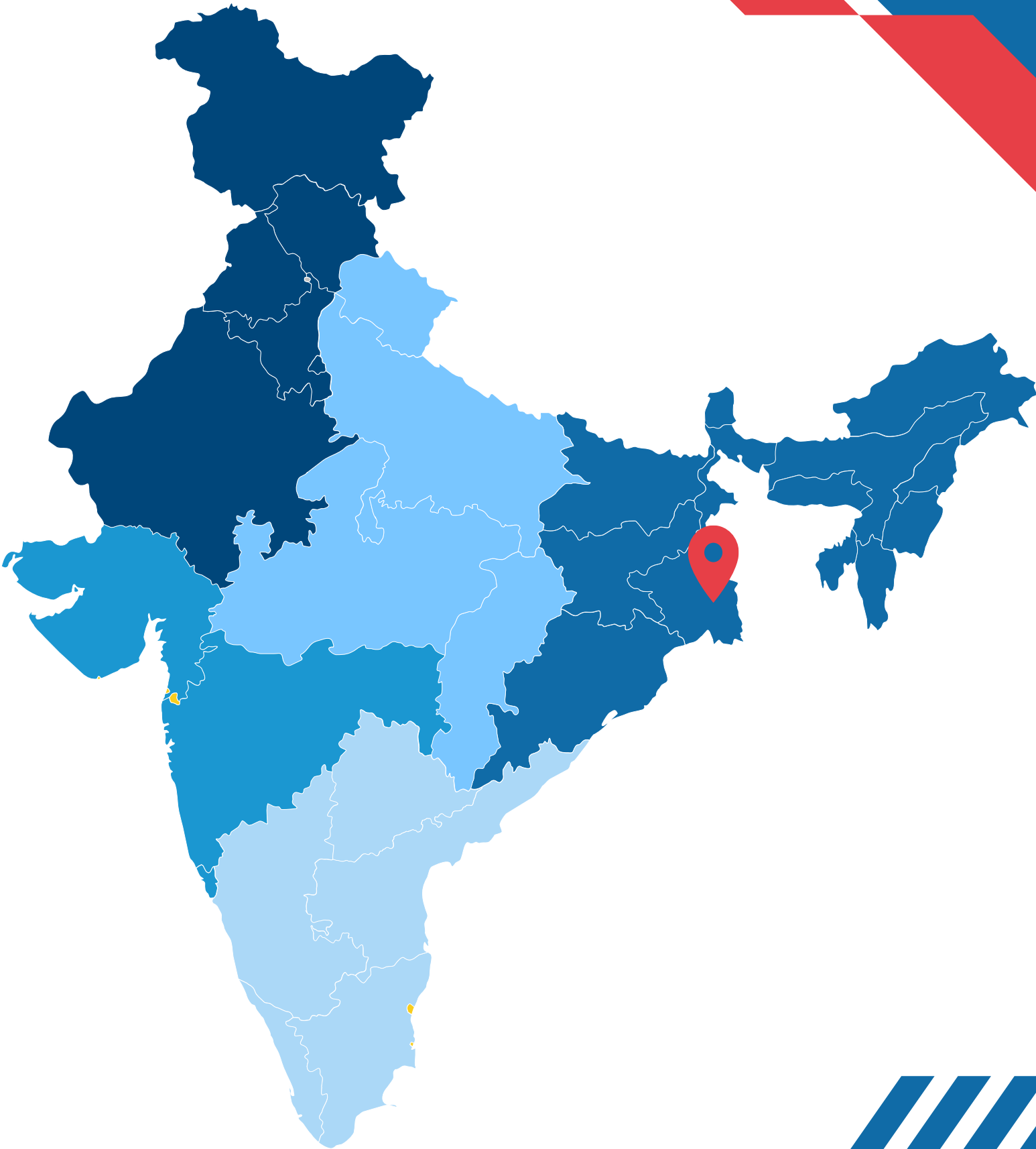
Sankrail Industrial Park Dhulagori, Howrah – 711104, West Bengal, India.

12B N.S Road, Kolkata 700001, India

Singhi Road, Kali Prasanna Singhi Road, Cossipore Kolkata 700002, India.

1A, Ram Gopal Ghosh Road, Room No.12, Kolkata-700002, India.

	Region	Revenue - FY25 (Lacs)	% of Revenue
	North India	8,727.62	45.96%
	East India	8,688.37	45.76%
	West India	1,051.54	5.54%
	Central India	391.22	2.06%
	South India	125.91	0.66%
	Outside India	04.11	0.02%
	Total	18,988.77	100.00%





Facilities, Projects & Order Book Overview

Sankrail Industrial Park, Poly Park,
Dhulagori, Howrah, West Bengal - 711104



1A, Ram Gopal Ghosh Road, Room No.12,
Kolkata-700002, India.



12B N.S Road, Kolkata 700001, India



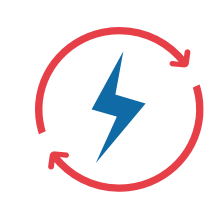
4 facilities spanning
32,400+ sq. ft



70+ Ongoing Projects
As on 31.08.2025



28,766.23 Lacs Order Book
As on 31.08.2025



Strategic Project Highlights

Supply and Erection Project with 5 years
AMC: Mining Plant centrifugal Mud Tailings
Slurry Pump Jharsugda, Odisha

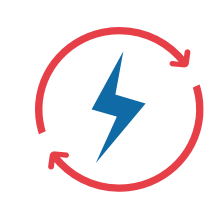


Mechanical EPC & AMC Projects



L&T Mechanical Work @RRTs Line





Standardised Products: Electrical & Automation Products

RMU up to 36 kV – Arista S



Numeric Protection Relay & SCADA



Emotron TSA Softstarter



Emotron MSF 2.0 Softstarter



Variable Frequency Starter (VFS)





Standardised Products: Pumps & Water Solutions

CGMini®

High Speed Self Priming Pumps



CGDMB® & CGCMB®

Slow Speed Self Priming Pumps



CGXMB®

Centrifugal Monoset Pump



CG FORCEHEAD

Self Priming Pressure Booster



CGDOW®

Submerged Domestic Open Well Pumps



CGDSW®

Shallow Well Jet Pumps



CGMaxGOLD® & CGMaxVEE®



CGSTP

Sewage Submersible Pumps



CGCJ

Centrifugal Jet Pump



CGSV®

Vertical Submersible (V3 & V4)



CGSV®

AGRI Borewell (V4, V5, V6, V7 & V8)



SafeStart®

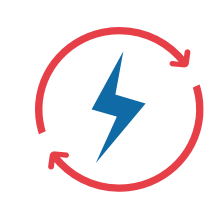
Control Panel Water Filled SP – 1Ph



SafeStart®

1 & 3 Phase DOL Starter





Customized Product Overview

Industrial Goods Lift



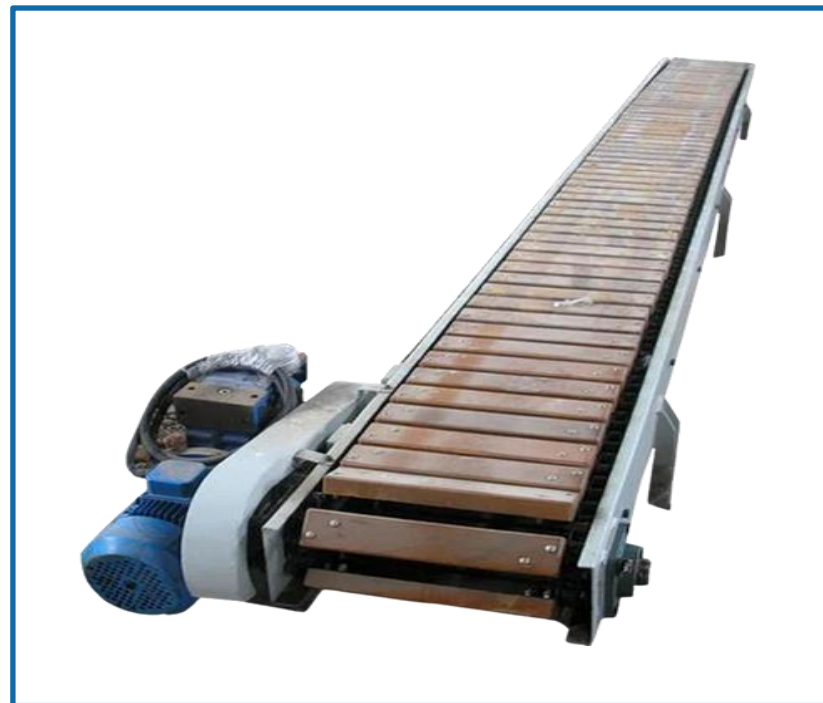
Storage Hopper for Rice



Elevator for Lifting TMT Bars at Site



Conveyor Gearbox Systems



High-Voltage Switchgear



Customised Industrial Pumps



Feeder Unit for Industrial Boiler





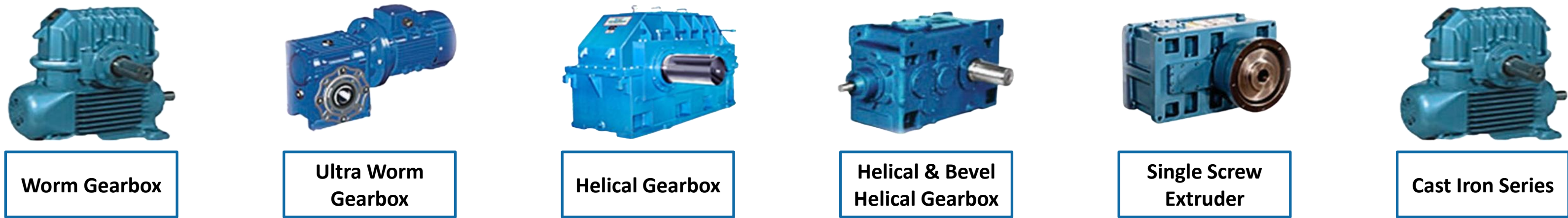
Customized Product Overview

AC Drive Solution



We design complete drive solutions, and deliver turn-key projects, including everything from engineering to commissioning

Gear Box



Worm Gearbox

Ultra Worm Gearbox

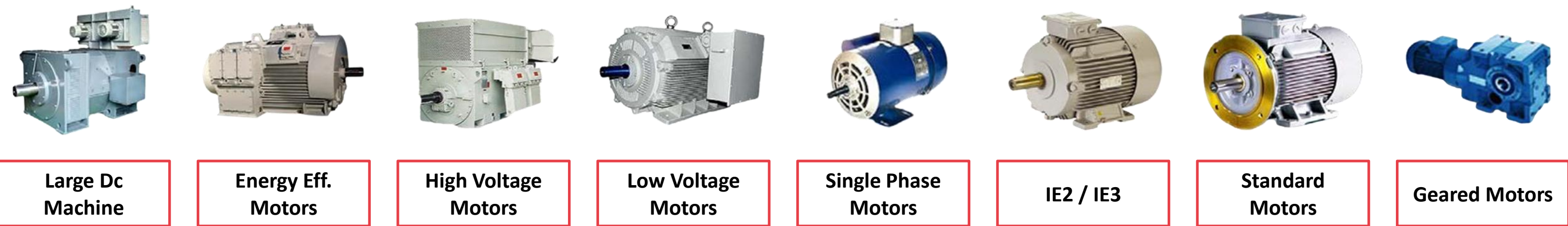
Helical Gearbox

Helical & Bevel Helical Gearbox

Single Screw Extruder

Cast Iron Series

Motor



Large Dc Machine

Energy Eff. Motors

High Voltage Motors

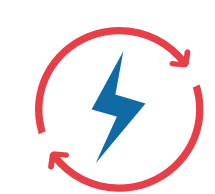
Low Voltage Motors

Single Phase Motors

IE2 / IE3

Standard Motors

Geared Motors



Our Process Flow

1. Inquiry Receipt

Operations Department receives and responds to customer inquiries promptly, ensuring professional handling, accurate information, and high service standards.

2. Inquiry & Product Evaluation

- **Standard Products:** Evaluated based on stock availability, procurement options, pricing, and delivery timelines.
- **Customized Products:** Technical team reviews customer specifications and forwards them to Operations for feasibility and availability checks.

3. Quotation Issuance

- **Standard Products:** Quotation issued if stock is available; if not, vendor availability is checked. If unavailable, the customer is informed.
- **Customized Products:** After confirming feasibility, Operations issues a quotation and delivery schedule, ensuring customization requirements are clearly reviewed and priced accurately.

4. Customer Approval & Purchase Order

Customer reviews quotation and issues a Purchase Order (PO) confirming product specifications, pricing, quantity, and delivery terms.

The PO acts as a binding document ensuring mutual clarity and minimizing risks of miscommunication.

5. Order Processing

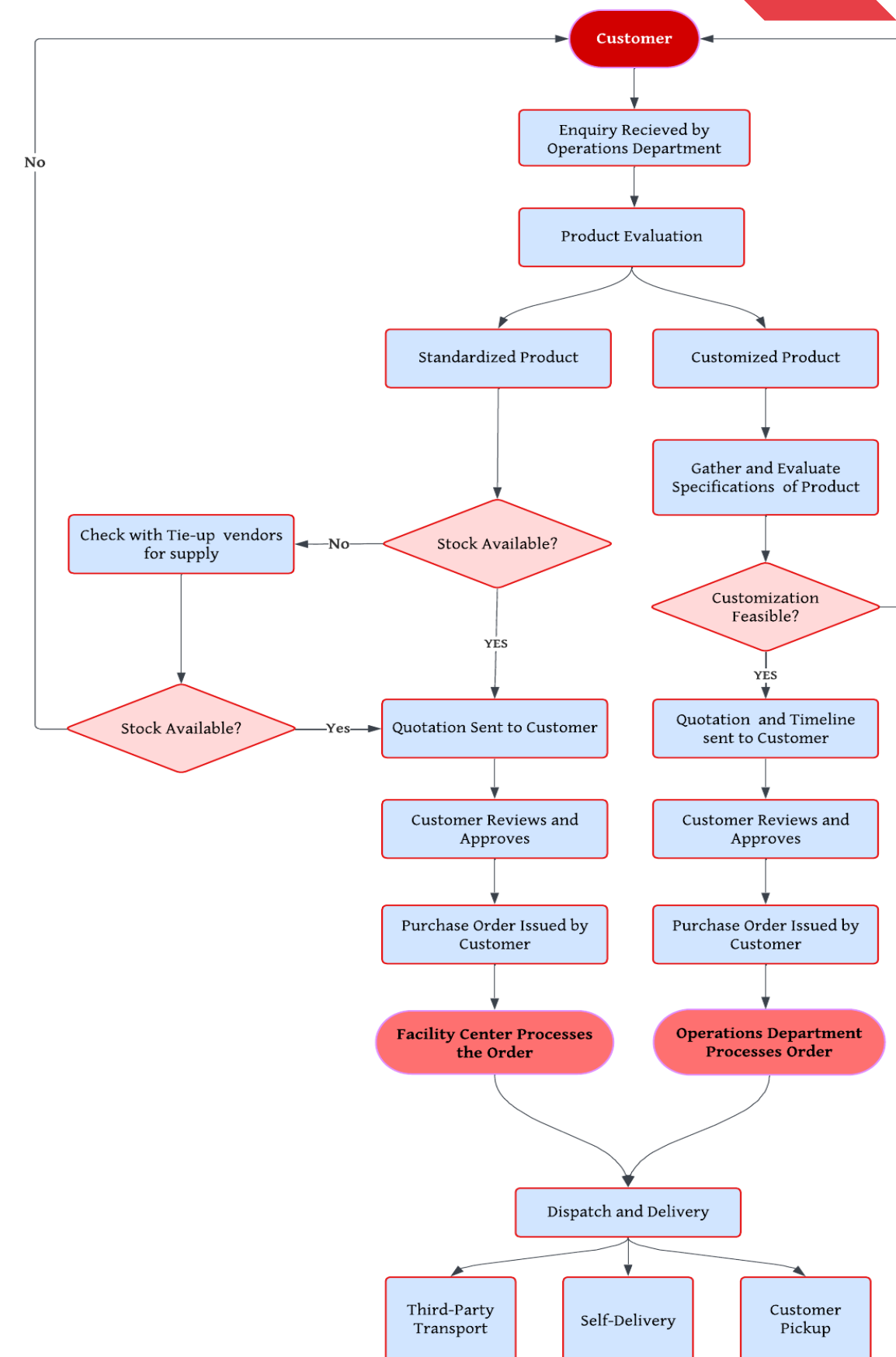
- **Standard Products:** Processed by the Facility Center, following established workflows for efficiency and timely execution.
- **Customized Products:** Managed by Operations Department, ensuring adherence to specifications and coordination of tailored production.

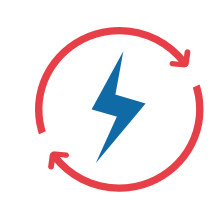
All orders are tracked in JIPL's ERP system, providing real-time updates on inventory, production, and resource allocation.

6. Dispatch & Delivery

Fulfillment through three channels:

- **Third-Party Transporters** – tie-ups with trusted logistics providers.
- **Self-Delivery** – company's own fleet for urgent/special handling.
- **Customer Pickup** – clients may directly collect products from the facility.



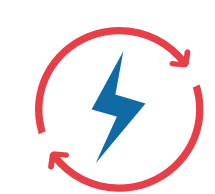


Serving Industry Giants



BIRLA
CORPORATION
LIMITED





Board of Directors



Mr. Prakash Kumar Jain

Promoter, Chairman & Managing Director

- Founder and driving force behind the company with extensive experience in family-run enterprises and business ventures
- Founded “Jain International” in 2004; led its growth and transition into Jain International Power Limited
- Brings deep industry knowledge and entrepreneurial leadership



Mr. Parveen K. Jain

Promoter & Executive Director

- Seasoned business leader with expertise in management, operations, and strategic development
- Associated with the company since inception, driving growth & operational efficiency
- Key contributor to strategic planning and execution



Mrs. Priyanka Mohta

Independent Director

- Qualified Company Secretary with experience across diverse corporate roles
- Provides independent judgment, strategic insights, and strengthens corporate governance



Mr. Pankaj Baid

Independent Director

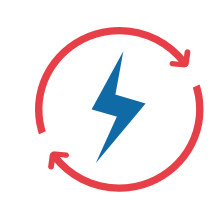
- A Chartered Accountant (CA), Cost & Management Accountant (CMA) and Company Secretary (CS) with strong expertise in finance, corporate valuations and Corporate governance.
- Founder of a reputed CA firm in Kolkata (since 2015)



Mr. Sanjay Kumar Chowdhary

Independent Director

- Seasoned professional with 6+ years of board-level experience, contributing to strategic growth and governance across diverse companies.
- Mr. Chowdhary contributes independent oversight and supports Board-level governance and committee work.



Key Managerial Personnel



Mr. Prakash Kumar Jain
Chairman & Managing Director



Mr. Piyush Khaitan
Chief Financial Officer (CFO)



Mr. Monoj Saha
Vice President: Operations



Mr. Samrat Kundu
Sales Head



Ms. Labdhi Jain
Chief Operating Officer (COO)



Mr. Rajesh Agarwal
Purchase Head



Mrs. Garima Jain
Head: HR & Administration



Mrs. Juhi Gupta
Company Secretary & Compliance Officer



Industry Overview





Growth Opportunity in India's Power & Automation Markets

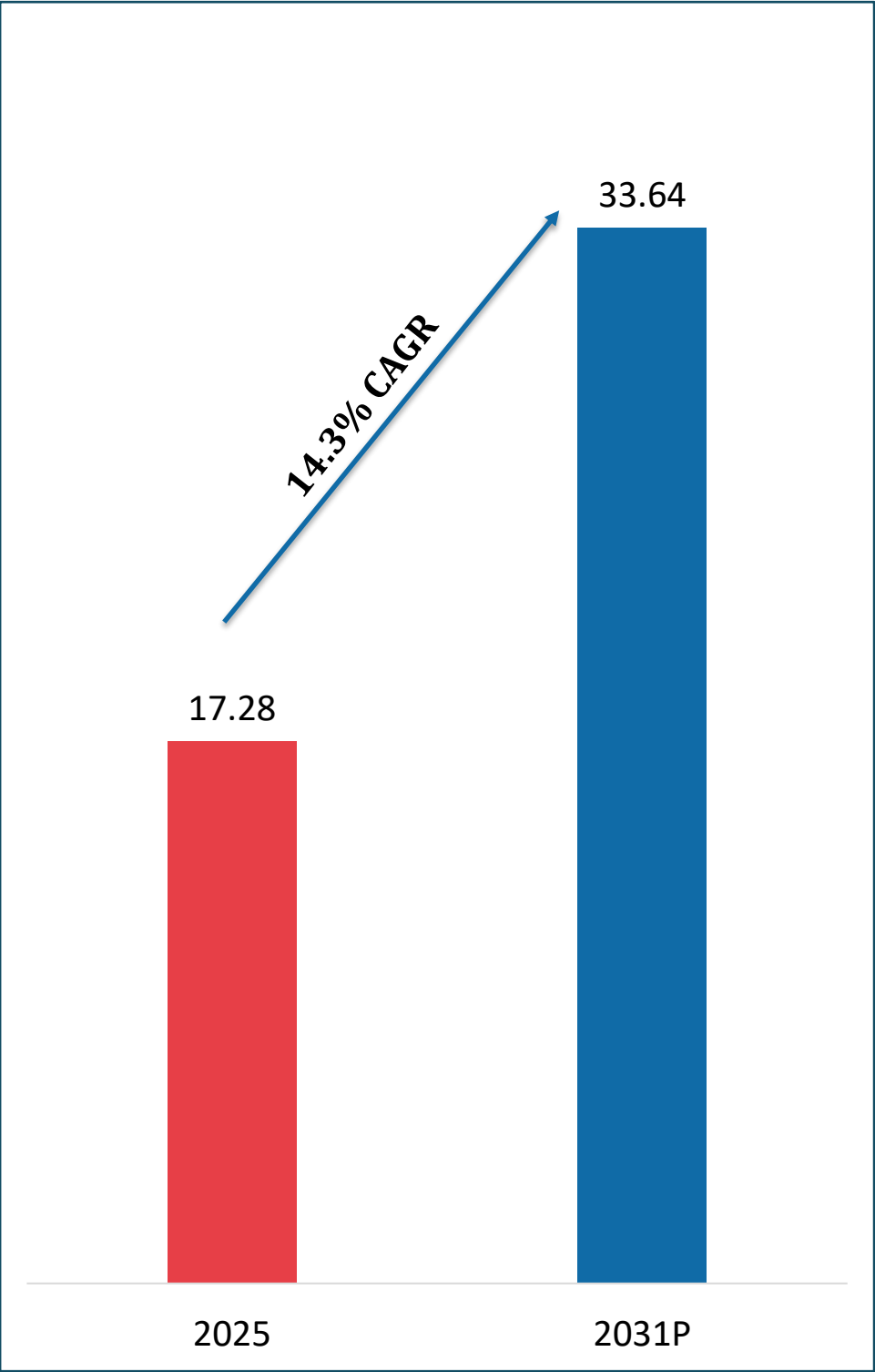
Drivers for Indian Transformer Market Growth

- Grid modernization & smart grid adoption
- Expansion of renewable capacity (solar, wind) requiring new transformer capacity and substation upgrades
- Rural electrification & distribution network expansion
- Replacement of aging/inefficient transformers
- Demand for smarter, IoT-enabled transformers (monitoring, predictive maintenance)

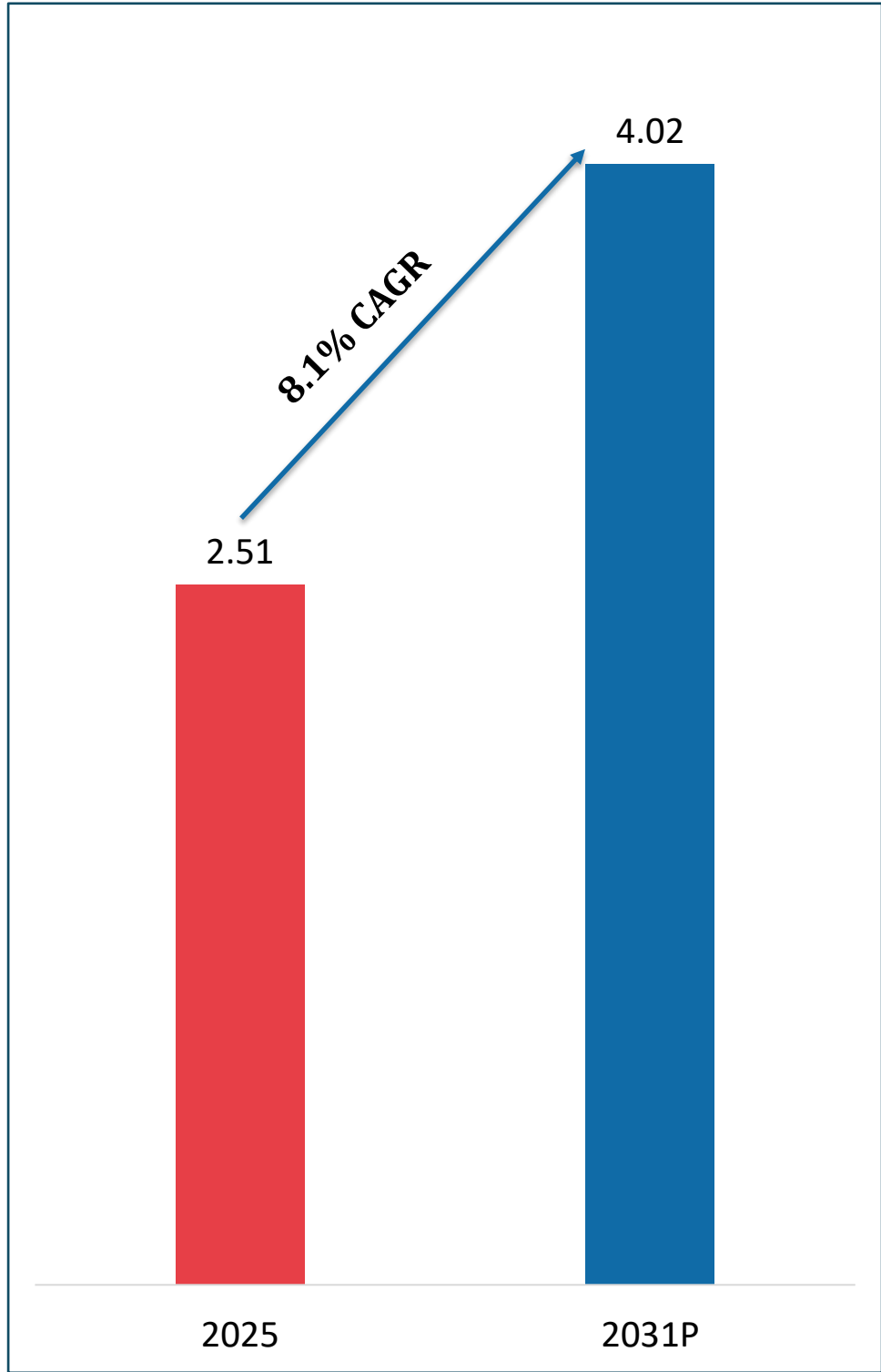
Drivers for Industrial Automation & Control Systems Industry Growth

- Government schemes (Make in India, PLI for electronics/automation)
- Rising labor costs → push for mechanization & productivity
- Industry 4.0 & digital factory adoption
- Need for predictive maintenance, IIoT, energy efficiency
- Expansion in manufacturing sectors: auto, electronics, pharmaceuticals

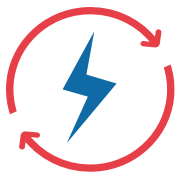
India Industrial Automation Market (In Bn)



India Transformer Market (In Bn)



Source: Various Reports (IMARC, Future Market insights, 6WResearch & Others)



JIPL's Positioning & Growth in Industry

Industry Trend Alignment

- Operates in **4 high-growth verticals**: Transformers, Industrial Automation, T&D Equipment, and Electrical EPC/Systems.
- Each vertical growing at **6–14% CAGR** over next 5–8 years (India transformer +8%, automation +14%, T&D +6.6%).
- The company's existing product mix (transformers, switchgear, motors, panels) matches fastest-growing categories.
- National infra capex (**₹11.2 lakh Cr FY26**) ensures sustained order flow across power & industrial electrification.
- Renewable integration and EV adoption create new demand for **inverter-duty transformers, substations, smart switchgear**.

Strategic Levers

- **OEM partnerships** (CG Power, Premium Transmission) provide access to proven products & technology.
- Planned **assembly & warehousing facility** at Tirupati Park will reduce lead times & improve fulfillment.
- **Pan-India expansion** strategy (currently East/North/West, underpenetrated South) opens new revenue pools.
- Proven **execution track record**: projects worth ₹328 crore completed in last 3 years.
- Revenue potential: **~₹360 crore at 100% capacity utilization** vs ~₹190 crore FY25 revenue.

Growth Opportunities

- Scale EPC/project work by bidding for **substation & distribution projects** leveraging existing credentials.
- Capture share in **automation services** (SCADA, PLC panels, IoT monitoring) with higher margins & recurring revenue.
- Target **solar/renewable interconnect market** with inverter-duty transformers & substation packages.
- **Import substitution**: serve demand currently met by US\$12.3 bn imports (FY24).
- **Export angle**: modular sub-assemblies for neighboring markets leveraging India's engineering exports push.

Risk Mitigation & Differentiation

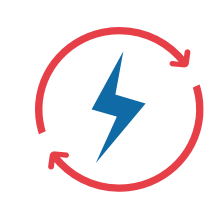
- Reduced vendor concentration (from 91.8% to 32.5%), showcasing stronger supply resilience.
- Diversified product & project portfolio spreads demand risk across 4 industries.
- Local assembly + service ensures **faster delivery & customization vs global OEMs**.
- Digital tools & ERP investments enhance **efficiency & project execution quality**.
- Long-term maintenance & spares contracts provide recurring revenue & margin stability.

Source: Various Reports (IMARC, Future Market insights, 6WRResearch & Others)



Strategic Overview





Business Strategies

Expand and Diversify Customer Base Globally

- **Geographic Diversification:** FY25 revenues was balanced across East, North, and West; focus on expanding in Western and Southern India.
- **Strategic Growth:** Strengthen ties with EPC contractors & PSUs, acquire new clients, and nurture existing relationships for resilient, consistent growth.

Boost Efficiency & Strengthen Supply Chain

- **Operational Efficiency:** Aims to implement real-time inventory, production scheduling, and order management; plans for warehouse automation at Tirupati Business Park.
- **Supply Chain Resilience:** Standardizing procurement & quality processes, expanding supplier base, reducing key supplier dependence from 91.8% (FY23) to 32.49% (FY25).

Boost Brand & Market Presence

- **Proven Execution:** Delivered projects worth ₹32,805.95 Lacs over 3 years, demonstrating strong capabilities in electrical equipment.
- **Growth Strategy:** Leverage key partnerships, onboard new strategic partners, and focus on timely, high-quality solutions to expand market presence.

Expansion of Customized Product Portfolio

- **Revenue Growth:** Customized offerings rose to ₹10,299.64 Lacs in FY25 from ₹540.10 Lacs in FY24
- **Future Focus:** Enhance design, fabrication, and tailored solutions for our industrial clients





Future Growth Outlook

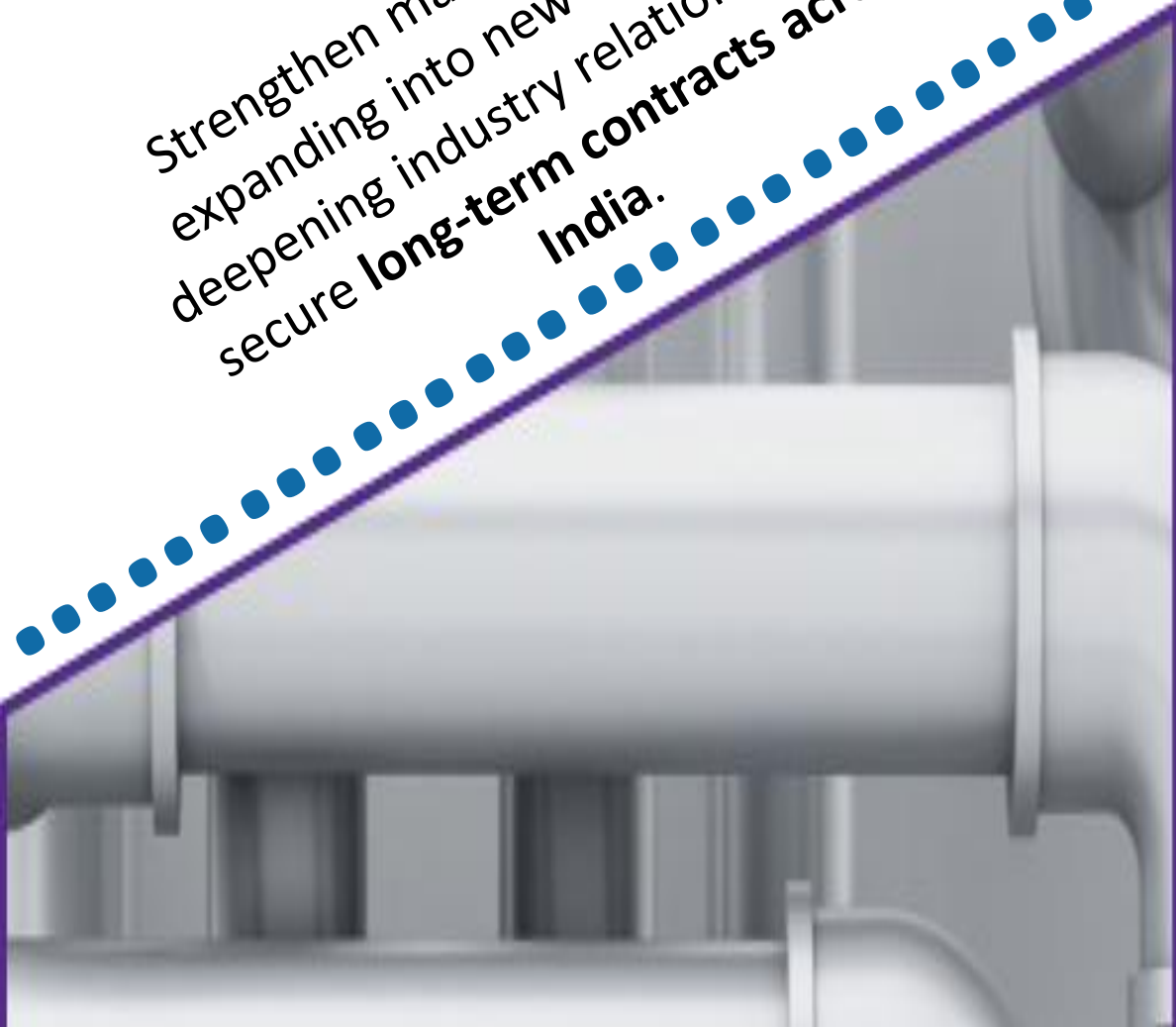
By 2026

Expand presence with existing clients coupled establishing with improved presence in West, Central and South India.



By 2027

Strengthen market position by expanding into new regions and deepening industry relationships to secure **long-term contracts across India.**



By 2030

Position JIPL as a **leading mechanical infrastructure provider across India** by entering national markets, investing in advanced technology, and building strategic partnerships for sustained growth.



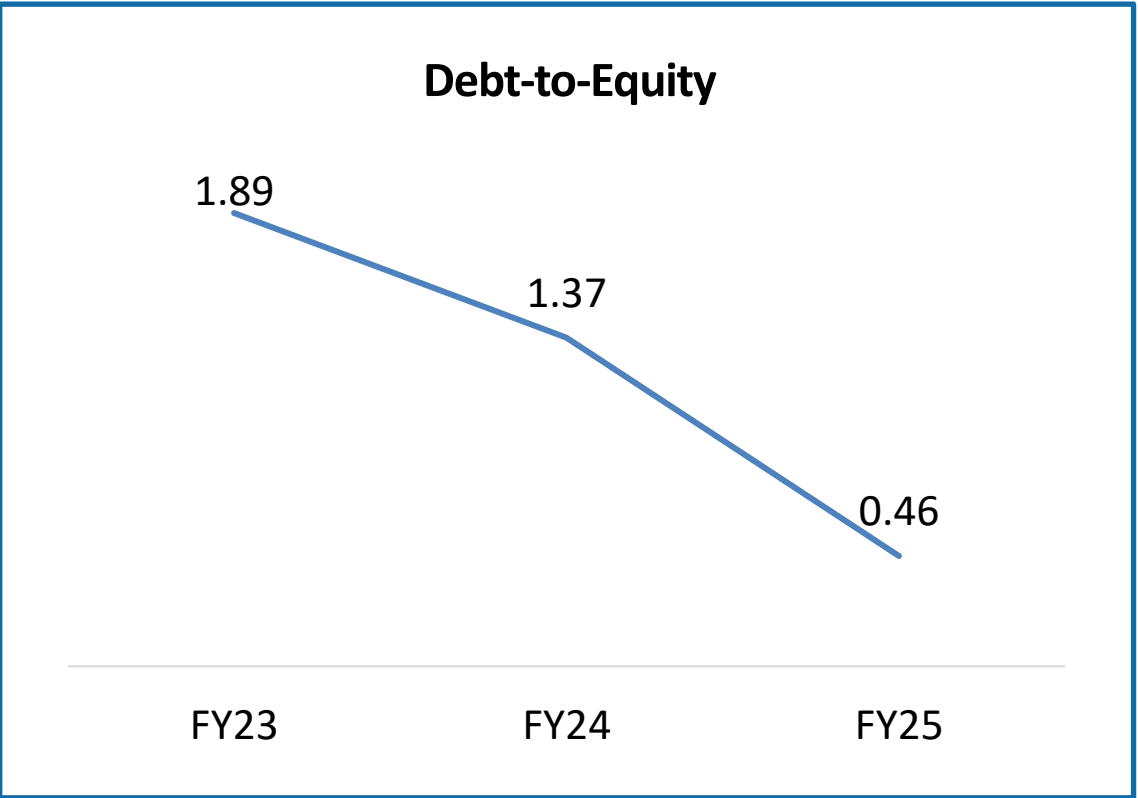
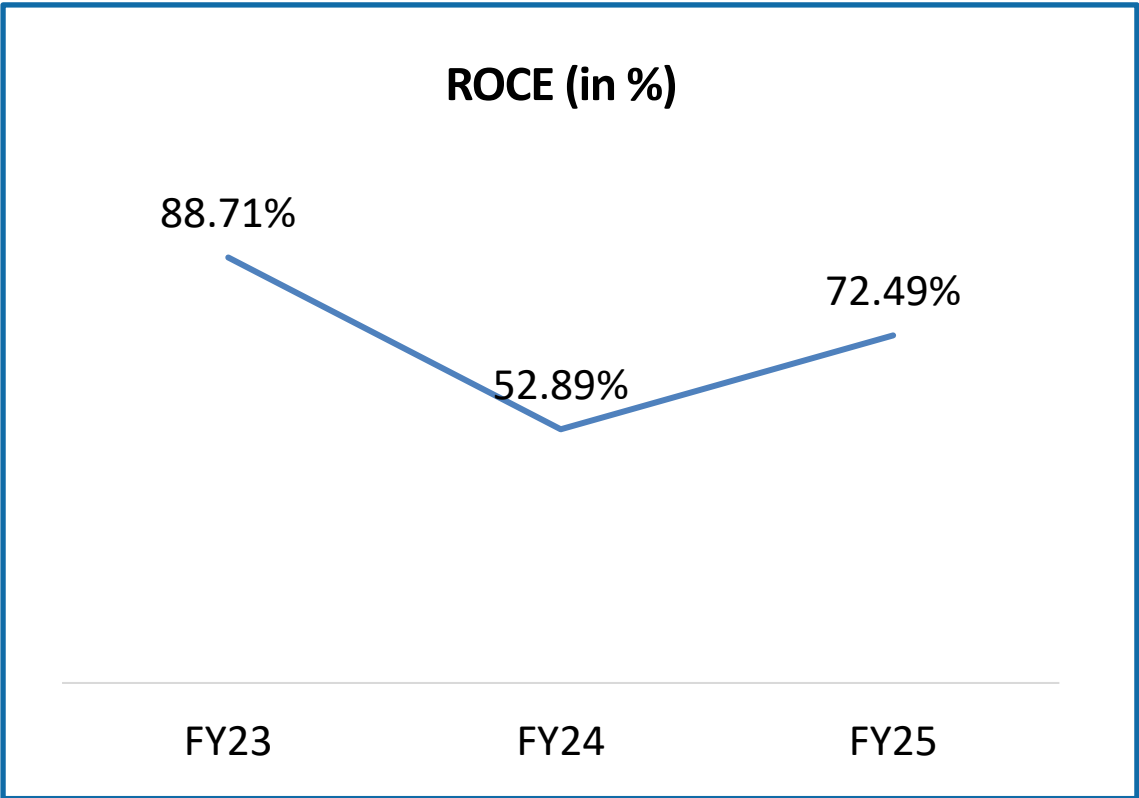
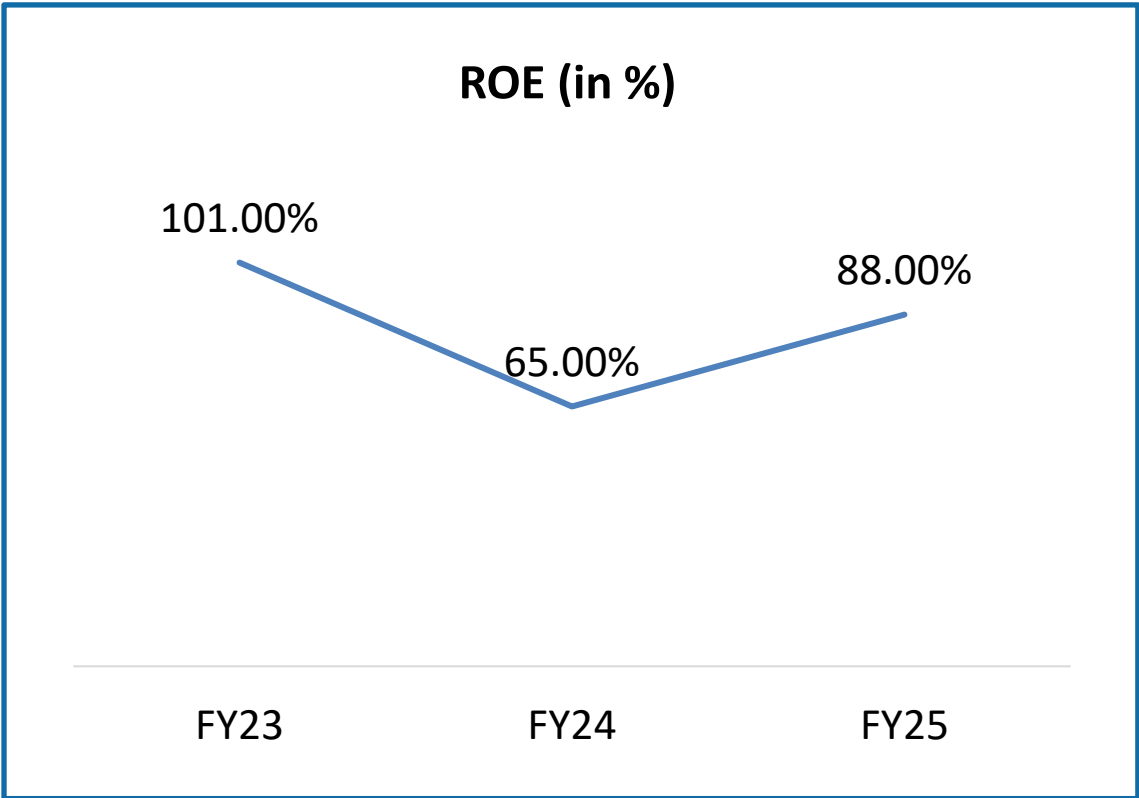
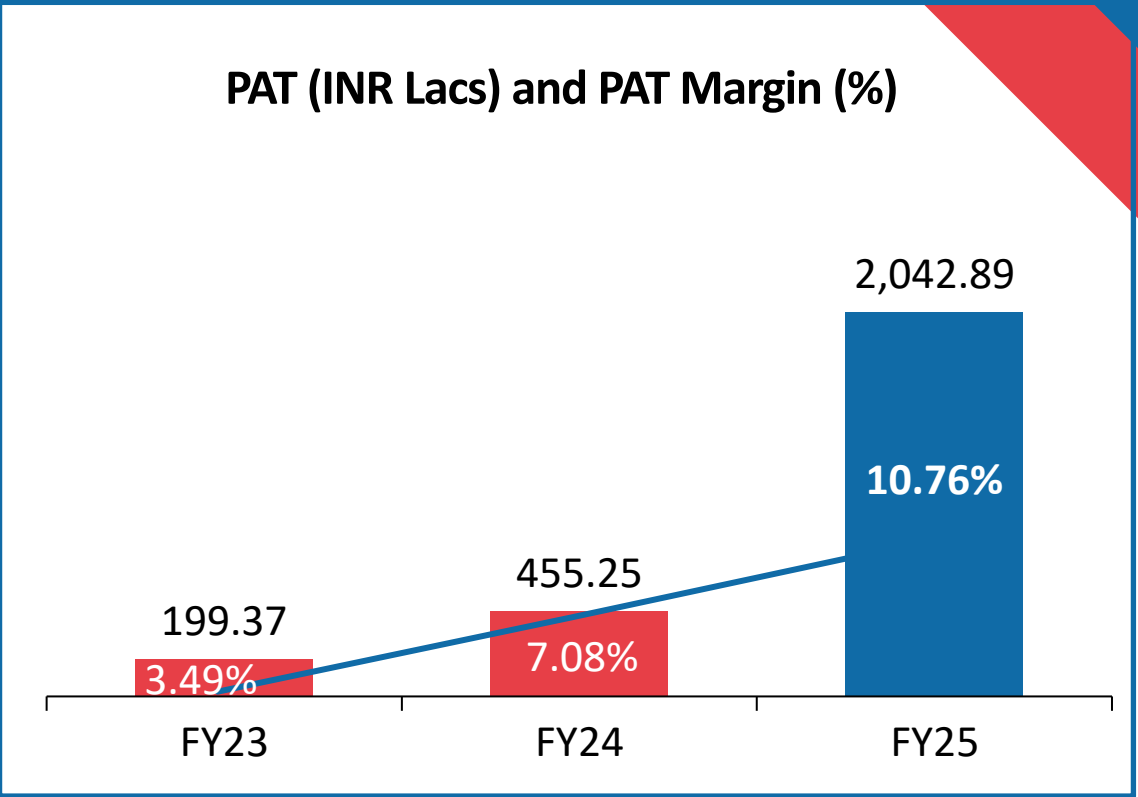
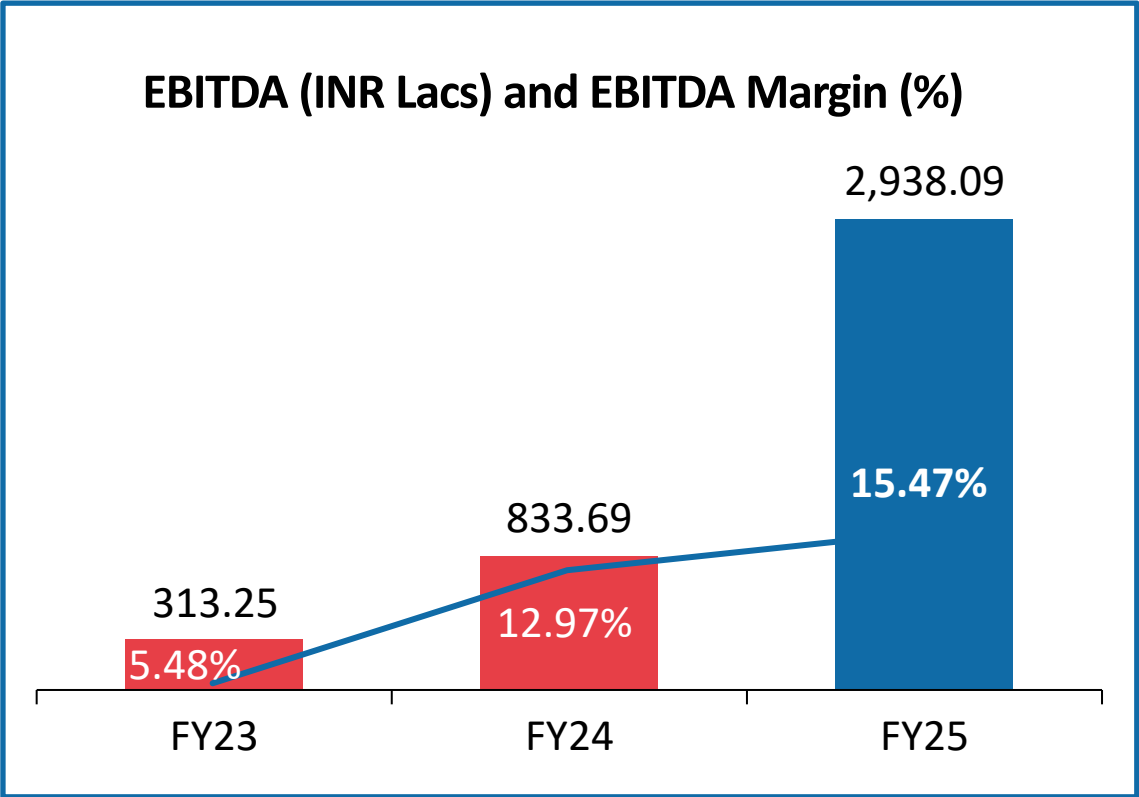
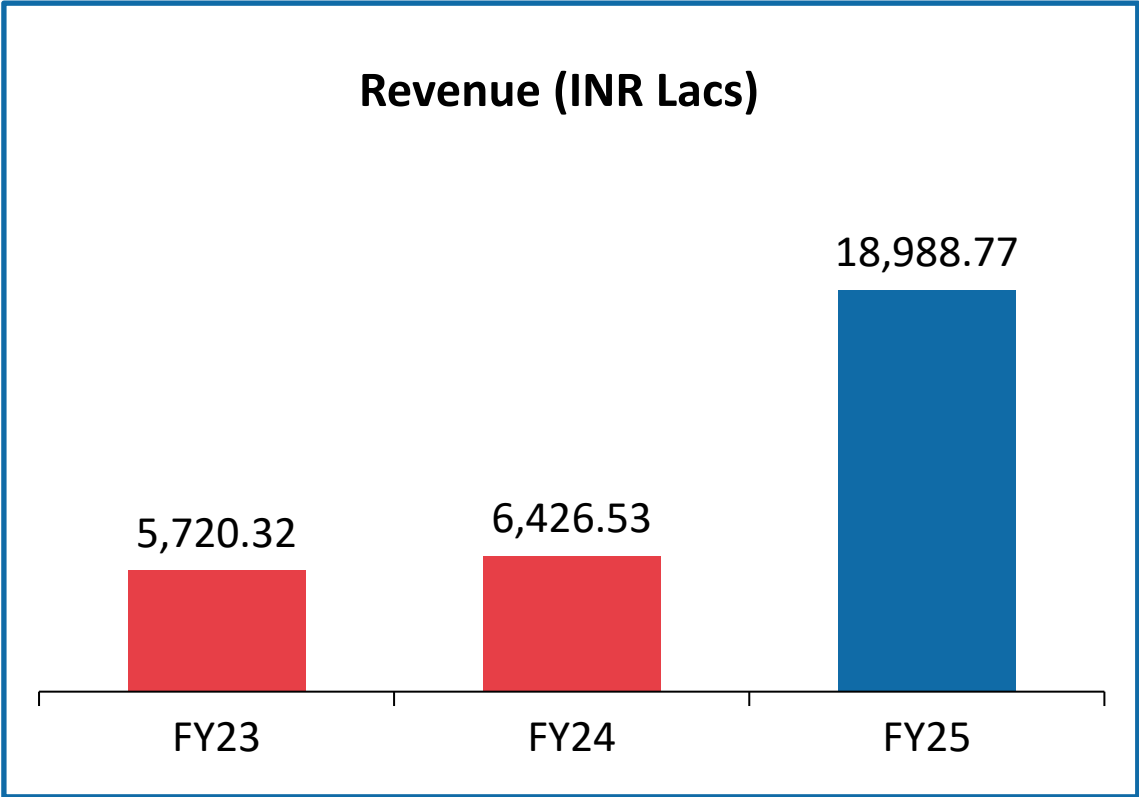


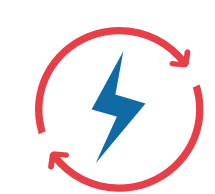
Financial Overview





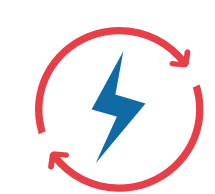
Key Financial Metrics





Income Statement

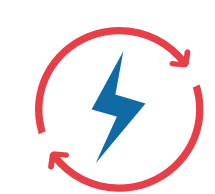
Particulars (INR Lacs)	FY23	FY24	FY25
Revenue from Operations	5,720.32	6,426.53	18,988.77
Cost of Materials Consumed	5,142.68	5,351.90	15,796.91
Gross Profit	577.64	1,074.63	3,191.86
Gross Profit Margin (%)	10.09%	16.72%	16.81%
Employee Expenses	106.79	133.68	180.57
Other Expenses	157.60	107.26	73.20
EBITDA	313.24	833.69	2,938.09
EBITDA Margin (%)	5.48%	12.97%	15.47%
Other Income	12.01	10.99	12.50
Depreciation	2.23	49.21	86.09
EBIT	323.02	795.47	2,864.50
EBIT Margin (%)	5.6%	12.4%	15.1%
Finance Cost	46.82	187.11	126.07
Profit before Tax	276.21	608.36	2,738.43
Tax	76.84	153.11	695.54
Profit After Tax	199.33	455.25	2,042.89
PAT Margin (%)	3.5%	7.1%	10.8%
EPS (As per Profit after Tax)	28.08	10.86	33.27



Balance Sheet

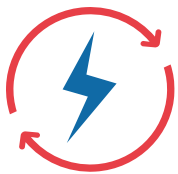
ASSETS (INR Lacs)	Mar-23	Mar-24	Mar-25
Non - Current Assets			
a) PP&E and Intangible Assets			
i) Tangible Assets	8.65	776.11	1,004.39
b) Deferred Tax Assets (net)	0.35	-	-
c) Other Non-Current Assets	2.66	6.80	8.08
Total Non - Current Assets	11.66	782.91	1,012.47
Current Assets			
a) Inventories	2,216.26	2,898.34	2,743.54
b) Trade receivables	810.74	525.90	3,940.10
c) Cash and cash equivalents	60.21	15.39	16.15
d) Short term loans and advances	321.16	476.03	1,123.14
e) Other current assets	127.60	14.29	10.90
Total Current Assets	3,535.97	3,929.95	7,833.83
Total Assets	3,547.63	4,712.86	8,846.30

EQUITY AND LIABILITIES ((INR Lacs)	Mar-23	Mar-24	Mar-25
Shareholders Funds			
(a) Equity share capital	123.41	608.51	629.81
(b) Other equity	198.68	468.82	2,916.37
Total Equity	322.09	1,077.33	3,546.18
Non - Current Liabilities			
a) Borrowings	28.53	397.65	360.73
b) Deferred tax liabilities (net)	-	8.24	11.77
c) Long term provision	-	-	15.47
Total Non - Current Liabilities	28.53	405.89	387.97
Current Liabilities			
a) Borrowings	579.42	1,081.05	1,258.71
b) Trade payables			
(i) Total Outstanding dues of Micro & Small Enterprises	-	-	-
(ii) Total Outstanding dues Creditors other than Micro & Small Enterprises	2,029.60	1,956.49	3,210.29
c) Other current liabilities	563.51	192.10	81.32
d) Provisions	24.48	-	361.83
Total Current Liabilities	3,197.01	3,229.64	4,912.15
Total Equity and Liabilities	3,547.63	4,712.86	8,846.30



Cash Flow Statement

Particulars (INR Lacs)	Mar-23	Mar-24	Mar-25
Cash Flow from Operating Activities			
Profit before Tax	276.21	608.36	2,738.43
Adjustment for Non-Operating Items	37.04	228.41	215.57
Operating Profit before Working Capital Changes	313.25	836.77	2,954.00
Changes in Working Capital	-267.24	-884.98	-2,761.38
Cash Generated/Used from Operations	46.01	-48.21	192.62
Less: Direct Taxes paid	-52.63	-169.01	-330.36
Net Cash from Operating Activities	-6.62	-217.22	-137.74
Cash Flow from Investing Activities	0.56	-811.24	-302.13
Cash Flow from Financing Activities	-14.91	983.64	440.63
Net Increase/(Decrease) in Cash and Cash equivalents	-20.97	-44.82	0.76



Awards & Accolades



Eastern Region No 2 – FHP Motors
ALL India Dealers Convention, Sydney



Eastern Region No 1 – Drives
ALL India Dealers Convention, Sydney



Silver Star Award – Eastern Region
ALL India Dealers Convention, Nepal



Eastern region No 1 – LT Motors
ALL India Dealers Convention, Sydney



Titan Award 50+ Crs Sales Club
ALL India Dealers Convention, Zurich



Gold Award
All India No 3 Industrial Division
ALL India Dealers Convention, Nepal



Eastern region No 1 Dealer
CG ALL India Dealers Convention,
Budapest-Vienna



All India No 2 – FHP Motors
ALL India Dealers Convention, Sydney



THANK YOU

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